



Boustead Singapore Limited
(Co. Reg. No. 197501036K)

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BOUSTEAD FINANCIAL RESULTS ANNOUNCEMENT FOR 3Q FY2018 ENDED 31 DECEMBER 2017

	3Q FY2018	3Q FY2017	Change	9M FY2018	9M FY2017	Change
Revenue	S\$102.2m	S\$115.7m	-12%	S\$297.4m	S\$342.9m	-13%
Gross profit	S\$38.9m	S\$37.8m	+3%	S\$112.6m	S\$109.9m	+2%
Profit before income tax ("PBT")	¹S\$15.4m	² S\$17.6m	-13%	¹S\$40.6m	² S\$46.5m	-13%
Total profit	S\$12.1m	S\$14.1m	-14%	S\$30.6m	S\$36.5m	-16%
Profit attributable to equity holders of the Company ("net profit")	S\$7.8m	S\$9.5m	-17%	S\$17.8m	S\$24.1m	-26%
Net profit (adjusted for comparative review)*	S\$9.1m	S\$6.5m	+40%	S\$22.2m	S\$19.2m	+16%
- Earnings per share	1.5cts	1.8cts	-17%	3.4cts	4.6cts	-26%
- Net asset value per share				62.8cts	59.4cts	+6%

Notes:

¹ Includes other losses of S\$1.3m and S\$4.5m in 3Q FY2018 and 9M FY2018 respectively.

² Includes other gains of S\$3.1m and S\$5.0m in 3Q FY2017 and 9M FY2017 respectively.

* Net profit adjusted for other gains/losses net of non-controlling interests for comparative review.

Note to Editors: The Group's revenue is largely derived from project-oriented businesses and as such, quarterly results would not accurately reflect the full-year performance. Full-year to full-year comparisons are more appropriate for analytical purposes.

3Q/9M FY2018 Highlights:

- For 3Q FY2018, the Group registered revenue of S\$102.2 million, total profit of S\$12.1 million and net profit of S\$7.8 million. Revenue, total profit and net profit were 12%, 14% and 17% lower year-on-year respectively.
- For 9M FY2018, the Group registered revenue of S\$297.4 million, total profit of S\$30.6 million and net profit of S\$17.8 million. Revenue, total profit and net profit were 13%, 16% and 26% lower year-on-year respectively.
- The swing from other gains in 3Q/9M FY2017 to other losses in 3Q/9M FY2018 was mainly due to currency exchange effects, which significantly lowered total profit and net profit. After adjusting for other gains/losses net of non-controlling interests, net profit for 3Q FY2018 and 9M FY2018 would be 40% and 16% higher year-on-year respectively than the previous year's comparative periods.
- The Group's current order book backlog stands at S\$350 million.

Singapore, 13 February 2018 – Mainboard-listed Boustead Singapore Limited (“Boustead” or the “Group”), a progressive global infrastructure-related engineering services and geo-spatial technology group today announced its unaudited financial results for the third quarter and nine months ended 31 December 2017 (“3Q FY2018” and “9M FY2018” respectively).

For 3Q FY2018, the Group registered revenue of S\$102.2 million, total profit of S\$12.1 million and net profit of S\$7.8 million. Revenue, total profit and net profit were 12%, 14% and 17% lower year-on-year respectively.

For 9M FY2018, the Group registered revenue of S\$297.4 million, total profit of S\$30.6 million and net profit of S\$17.8 million. Revenue, total profit and net profit were 13%, 16% and 26% lower year-on-year respectively.

The swing from other gains in 3Q/9M FY2017 to other losses in 3Q/9M FY2018 was mainly due to currency exchange effects, which significantly lowered total profit and net profit. After adjusting for other gains/losses net of non-controlling interests, net profit for 3Q FY2018 and 9M FY2018 would be 40% and 16% higher year-on-year respectively than the previous year’s comparative periods.

Greater contributions by the Group’s separately listed Real Estate Solutions Division (under Boustead Projects Limited) to total profit in both 3Q FY2018 and 9M FY2018, resulted in the greater dilutive effect of non-controlling interests on net profit.

Mr Wong Fong Fui, Chairman and Group Chief Executive Officer of Boustead said, “We achieved broad-based profitability in 3Q FY2018. Even as we expect headwinds to persist across two of our three divisions, we have a strong balance sheet and will continue to boost our business development efforts, prudently manage our costs, and review strategic acquisition and investment opportunities.”

The prolonged global oil & gas recession continued to weigh on quarterly revenue at the Energy-Related Engineering Division, which came in at S\$25.4 million. Final investment decisions on major oil & gas capital expenditures saw a minor pickup during the quarter. The division’s revenue growth of 15% year-on-year was mainly attributable to a marked improvement in revenue contribution by the division’s water & wastewater engineering business, with a focus on the energy sector.

Faced with a challenging industrial real estate sector in Singapore, the Real Estate Solutions Division (under Boustead Projects) registered quarterly revenue that was 28% lower year-on-year at S\$47.9 million, with lower revenue contributions from both the design-and-build and leasing businesses.

Firm demand for products and services at the Geo-Spatial Technology Division lifted quarterly revenue 6% higher year-on-year to S\$28.4 million.

The Group’s overall gross profit for 3Q FY2018 increased 3% year-on-year to S\$38.9 million, with the overall gross margin improving to 38% compared to 33% in 3Q FY2017, largely due to the better gross margin achieved by Boustead Projects. Nonetheless, gross margin pressure remains present across the Group.

PBT for 3Q FY2018 fell 13% year-on-year to S\$15.4 million, mainly due to other losses, and partially offset by higher gross profit and lower overhead expenses.

The Group’s net asset value per share strengthened to 62.8 cents at the end of 9M FY2018 from 61.7 cents at the end of FY2017, while the net cash position (i.e. net of all bank borrowings) was S\$195.8 million at the end of 9M FY2018, translating to a net cash per share position of 37.5 cents. In addition, the Group held S\$72.3 million in available-for-

sale financial assets and financial assets held for trading at the end of 9M FY2018, of which almost three quarters of the amount is highly liquid.

The Group's current order book backlog stands at about S\$350 million (unrecognised project revenue remaining at the end of 3Q FY2018 plus the total value of new orders secured since then), of which S\$83 million is under the Energy-Related Engineering Division and S\$267 million is under the Real Estate Solutions Division.

Given the Group's healthy net cash position of S\$195.8 million, available-for-sale financial assets and financial assets held for trading of S\$72.3 million, and wide range of financing options, the Group continues to uphold an excellent position to capitalise on any good acquisition and investment opportunities that may arise.

The Group believes it will continue to be profitable in FY2018.

-- End of media release --

About Boustead Singapore Limited

Established in 1828, Boustead Singapore Limited (SGX:F9D) is a progressive global Infrastructure-Related Engineering Services and Geo-Spatial Technology Group listed on the SGX Mainboard. Focusing on the engineering and development of key infrastructure to support economic growth in global markets, our strong suite of engineering services comprises Energy-Related Engineering and Real Estate Solutions.

Under our Geo-Spatial Technology arm, we provide professional services and exclusively distribute Esri geo-spatial technology – the world’s leading geographic information system – to major markets across Australia and parts of South East Asia. Our intelligent mapping platform and digital infrastructure are essential to create smart nations, smart cities and smart communities by solving the world’s largest problems through effective and sustainable planning, deployment and management of key infrastructure and resources.

With a vast global network stretching across Asia, Australia, Europe, Africa and the Americas, Boustead is ready to serve the world. To date, we have undertaken infrastructure-related projects in 85 countries and territories globally.

In 2008 and 2009, we were recognised in the prestigious Forbes Asia 200 Best Under A Billion as one of the Asia Pacific’s 200 best public-listed corporations under US\$1 billion in revenue. In 2015, we were also the winner of the Singapore Golden Jubilee Business Award, in recognition of the best 50 Singapore corporations who have achieved and contributed to Singapore’s progress and success over the past 50 years since independence. In 2017, we were ranked by FinanceAsia as Singapore’s Best Small-Cap in the annual Asia’s Best Companies Poll. We are also listed on the MSCI World Small Cap Index for Singapore and the FTSE ST Small Cap Index.

Visit us at www.boustead.sg.

Financial Results Archive

To access the archive of financial results for the last five financial years, please go to: http://www.boustead.sg/investor_centre/quarterly_results.asp.

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